



HAND-CRAFTED TERMS AND CONDITIONS OF SALE

Selling on Mummy, I Love You.

Launching in April 2012, mummyiloveyou.com.au will be a convenient, reliable, easy-to-shop online children's fashion and gift boutique that provides a personally selected range of cute designs and adorable finds for children 0 – 7 years.

We want to bring our customers not only the most sort-after branded items but also unique, hand-made discoveries. So if you already make and sell gorgeous things and are looking for another sales avenue OR perhaps you have a hidden talent for making cute items but don't have time or want the hassle of selling your wears directly; Mummy, I Love You could be the perfect sales channel for you.

Backed by an active marketing program, Mummy, I Love You is an efficient and effective way to sell your home-made wears and increase your income stream. It's the easy way to reach more customers and achieve sales with minimal fuss.

Our preference is to take goods on consignment however, in some instances (for large or custom made items) dropping shipping can be arranged. When selling on consignment, all goods listed for sale must be provided to Mummy I Love You to manage the online listing, photography and speedy dispatch of your items once sold. All hand-made items do remain the property of the Seller until sold and paid for via Mummy I Love You. If the goods listed on mummyiloveyou.com.au do not sell after a 6 month period, Mummy I Love You reserves the right to send unsold items back to the seller.

What items can I sell on Mummy I Love You?

If it's for infants or young children from 0 – 7 years and you created it, you can apply to sell it on Mummy, I Love You.

All items in our hand-crafted section **MUST BE HAND-MADE** or sufficiently altered through a creative process by you. Commercially mass-produced goods, goods that are second-hand, are made by someone else or simply repackaged will not be accepted.

Categories of items sold on Mummy, I Love You includes but is not limited to:

- Clothing including pyjamas and swimwear such as kaftans, sun hats etc
- Shoes and accessories including wraps, bibs, hairclips etc
- Toys, books and playthings
- Homewears including lamps, bunting, wall hangings, decor items, blankets, artwork etc

How much does it cost?

To cover administration, payment processing, warehousing and handling costs, Mummy, I Love You will take 25% commission from the final sale price (excluding postage). This charge will be deducted when payment is passed onto the Seller after an item is sold. Payment will be made to the Seller once the customer's payment has reached and cleared in Mummy I Love You's account. Commission will not be charged in the event of the product not selling and being returned to the seller.

www.mummyiloveyou.com.au



How do I list my product/s with Mummy I Love You?

It's simple! Just complete the Hand-crafted Product Listing Form and email it to sales@mummyiloveyou.com.au or post to PO Box 11136, Centenary Heights, Q 4350 for review/approval.

We will review all product listing submissions according to their consumer appeal and suitability to Mummy I Love You's product criteria – unique, practical, good quality, affordable and above all cute.

Once a Sellers product listing has been accepted, we will notify you with details regarding the delivery of good to Mummy I Love You and specific information regarding the development of an online listing.

Editing or Removing Your Listings

We will send you a link to your listing so you can see how you products are presented and share it with you family and friends to encourage sales. To make changes to your online listing once it appears on the website or to remove your listing, please contact admin@mummyiloveyou.com.au.

Our Refund and Exchange Policy

All Sellers on Mummy, I Love You must honour and comply with our Returns Policy.

We want our customers to be 100% satisfied with their Mummy I Love You shopping experience. Therefore, all Sellers must agree to refund, all items within 30 days of purchase (no questions asked), provided the items returned are unused/unworn and still in their original condition and packaging with all accessories and contents.

We strive to process all returns within fifteen working days of receipt of the goods. If a customer wants to return a Sellers hand-crafted goods, the Seller must refund all monies paid for that sale by Mummy I Love You upon confirmation that the goods have been returned in their original condition.

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PO Box 11369, Centenary Heights, QLD, 4350, Australia
+61 (0) 438 130 184 sales@mummyiloveyou.com.au ABN 38 154 586 017



TIPS FOR COMPLETING THE HAND-CRAFTED PRODUCT LISTING FORM

PRODUCT DESCRIPTION: Provide a clear, simple title for the items you have for sale then use more descriptive language to provide further details on your product and its unique features.

PRODUCT PRICING INFO: We do ask you to confirm the wholesale price and RRP for the item if established. Please ensure the RRP you suggest includes 10% GST and Mummy I Love You's 25% sales commission. To assist in determining the amount paid (less tax and sales commission) to the Seller, upon the sale of an item, please use the formulas below:

1. Proposed RRP
2. $GST = RRP \div 11$
3. MILY's sales commission = $(RRP - GST) \times 0.25$
4. The amount paid to seller upon sale = $RRP - GST - \text{sales commission}$

EXAMPLE:

RRP	\$	10.00
less GST	\$	0.91
less MILY sales fee	\$	2.27
Amount paid to Seller upon sale	\$	6.82

NOTE: Costs for delivering goods on consignment to Mummy I Love You is the responsibility of the Seller.

IMAGES: Good images sell products so make sure the images you supply are good quality, clear and preferably taken against a white background. We accept .jpg and .png formats and recommend they be at minimum 420 pixels wide by 318 pixels high or for optimum viewing 1260 pixels wide by 954 pixels high. Multiple images including close ups and alternate views can be supplied. Photos supplied must be up to the standard required for our website. If images aren't available or the images supplied are not up to the standards required for our website, Mummy I Love You can arrange photography.

SIZING INFO: Please provide as much sizing detail as possible to help our customers make the right sizing selection. For clothing/shoes, along with the size (i.e. 3 months or 000) please also provide height, head, chest and waist measurements where available. For other items, please provide product dimensions i.e. Height x Width x Depth. We can accept and display with your listing a Seller's specific sizing chart or guide. Please provide this if available.

OTHER INFO: Any other supporting information can be provided with your application.

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